



Vendor Management;

Save money
while reducing your risk

Tuesday, May 6th, 2025
9:00 - 9:45 AM

Welcome!



Ben Steward
Co-Founder + CRO



Dustin Lacey
Chief Technology Officer



Rich Voinovich
SVP, Strategic Ops &
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Daniel Paulino
Chief Executive Officer



Onsite teams, on average,
manage 150-200 vendors
per community.

76% of tech is managed
outside of the IT department -
with 50% falling on Marketing.

At the same time - we are tackling
**centralization and system
consolidation.**

... Just wait for the AI wave to really hit.

Vendor ecosystem is the
backbone of your
whole operation.

Yet the most neglected.

How many of you all are
managing Vendors **without** any
kind of centralized platform?



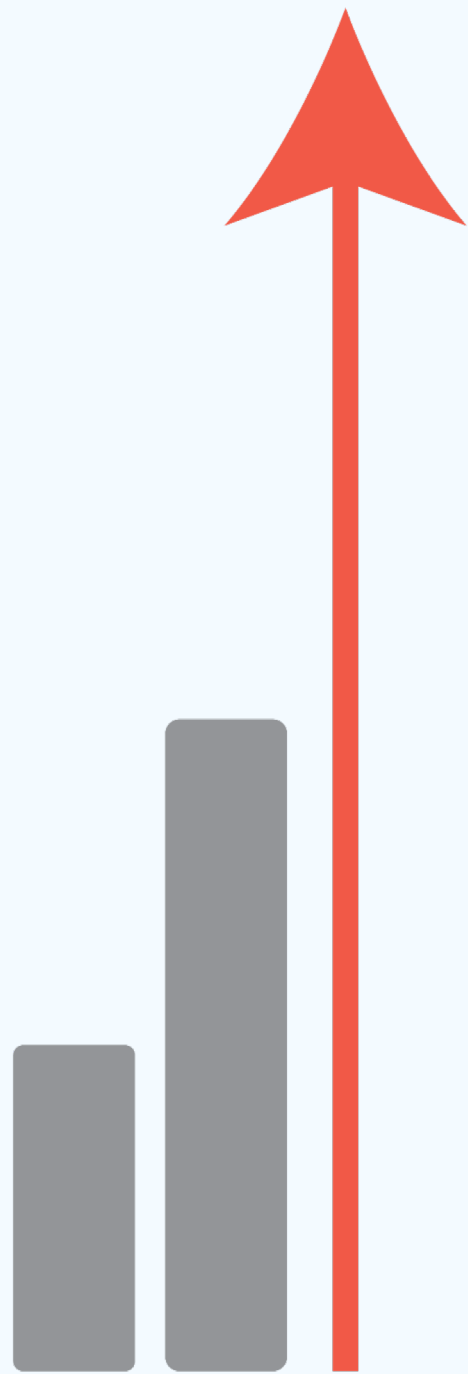
Vendor Selection





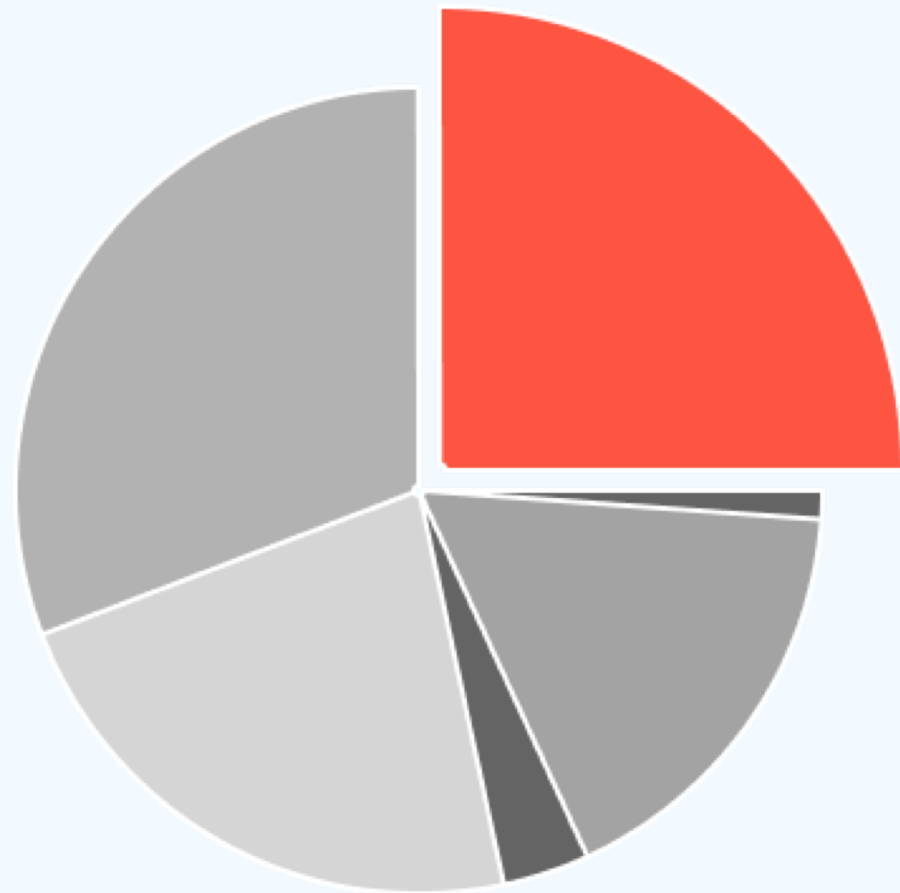
Expense Control





Inflation still outpacing rent growth

12% cost increase repairs
and maintenance
(roofing, painting, HVAC)

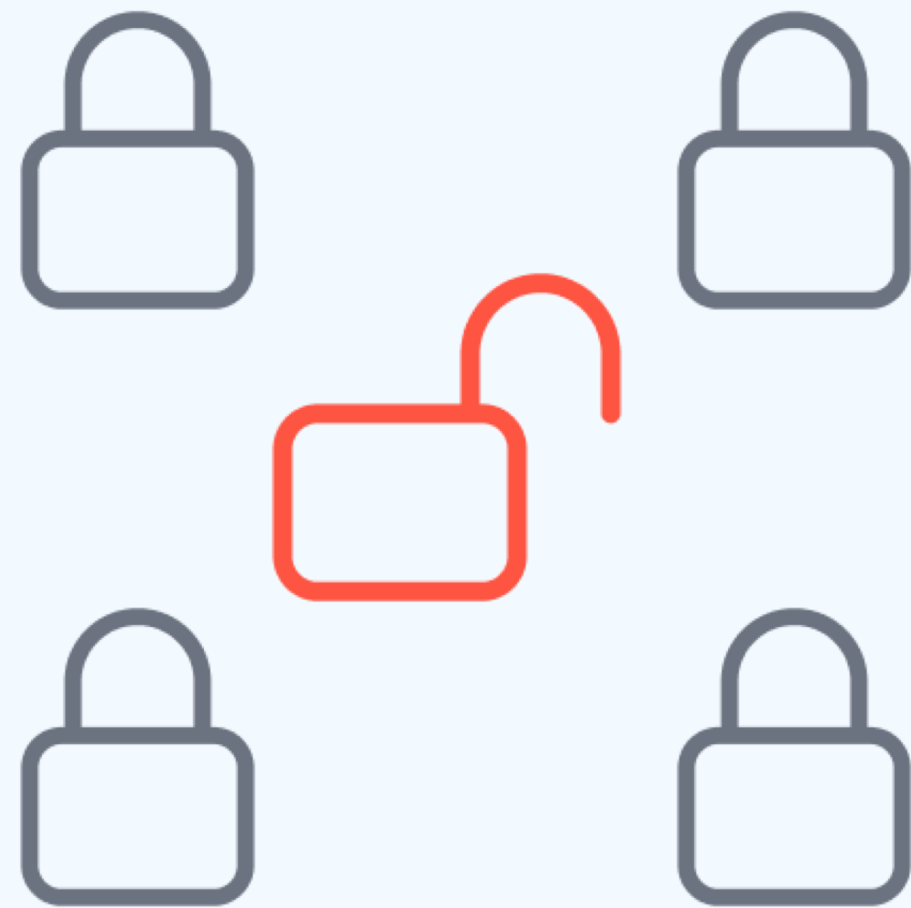


Over 25% of
operating budgets
go to vendor +
supplier expenses



Risk and Compliance





20% increase in
data breaches

driven by vendor
system exploitation



Lightning Round / Hot Takes





Scan to get your step-by-step
playbook to simplify and automate
vendor management

